



STATE AND LOCAL GOVERNMENT MICROSOFT VOLUME LICENSING SERVICES

- ENTERPRISE AGREEMENT
- SELECT
- GOV OPEN LICENSE (GOLP)

As a national *Microsoft Large Account Reseller*, CompuCom currently supports thousands of Microsoft Select and Enterprise enrollments, across the United States.

CompuCom owns and operates an extensive, North American infrastructure that provides economies of scale, best practices, and flexible, well-balanced IT management and transition. These capabilities cover the full life cycle of IT services from planning and acquisition through configuration, installation, asset tracking and management, help desk, and maintenance.

Enterprise Agreement

- Savings on software
- Access to the most recent versions
- Simplified budgetary planning
- Software assurance benefits

Select

- Licensing for midsize to large agencies
- Transactional licensing program

Gov Open License

- For agencies that cannot sign a volume license agreement
- For small agencies that cannot participate on a parent agencies Select or EA

Microsoft
GOLD CERTIFIED
Partner

- 
- Enterprise Agreement
 - Select
 - Gov Open License

Microsoft Enterprise Agreement (EA)

Savings on software. Enterprise Agreements provide agencies with volume-based pricing that can reduce the cost of acquiring popular products such as Microsoft Office suites, Microsoft Windows upgrades, and Microsoft Client Access License (CAL) Suites—saving you up to 25 percent on purchases when compared to other licensing programs.

Access to the most recent versions of Microsoft products. Standardization simplifies your agency's procurement process, allowing you to reduce the costs associated with acquiring new version releases and providing you with immediate access to the latest technology.

Simplified budgetary planning. The predictable payment structure of the Enterprise Agreement helps you determine your software expenses throughout the term of the agreement. You get amortized payments over a three-year term—with the option to renew with Microsoft Software Assurance only—and a fixed, annual price per desktop for enterprise products based on the initial number of desktops enrolled.

Microsoft Software Assurance benefits. With your Enterprise Agreement, you have access to several highly valuable Software Assurance benefits. Take advantage of special support resources, deployment tools, training, and more to help you reduce training budgets and increase employee skills and retention.

Microsoft Select Agreement (SA)

Microsoft Select License is a Volume Licensing program for midsize and large government agencies that have 250 or more desktop PCs. Smaller agencies may be able to participate in a Master Select Agreement held by a parent agency (e.g. state, county or city). The program provides a flexible and cost-effective way to buy the latest Microsoft technology.

Microsoft Select License is a transactional program for agencies that have mixed software requirements. It provides a cost-effective method to purchase "License only" or "License w/Software Assurance." This easy-to-manage agreement provides an excellent method for agencies that cannot commit to a specific product-set across all workstations (i.e., Enterprise Agreement) and yet want to ensure compliance and receive the benefits of a Microsoft Volume Licensing Agreement. License only and License with Software Assurance are purchased on a pay-as-you-go basis.

Microsoft Government Open License Program (GOLP)

Agencies that do not wish to sign a Microsoft licensing agreement can benefit from GOLP. Typically, smaller agencies that cannot participate on a parent agency's Select or Enterprise Agreement can take control of their licensing needs by purchasing via GOLP. Competitive government pricing, the full complement of Microsoft software products and the advantages of Software Assurance are all available to the GOLP customer.





CompuCom Delivers Great Service and Support

*Making Your Microsoft Volume Licensing
Experience More Effective*

Help Understanding Licensing Agreements—Your CompuCom Software Licensing Specialists are Microsoft MCPs and SIIA Certified Software Managers; they can help you maneuver around the intricacies of the Software Agreement language and definitions.

Activation of Microsoft SA benefits—CompuCom has a dedicated SA Program Manager in Dallas who helps our Microsoft customers understand and activate benefits (this no-charge service helps you navigate the MVLS website and activate your SA benefits).

Detailed Analysis of Select versus EA—Your Local Software Licensing Specialist can provide an analysis of purchasing under Select versus EA to help you make a decision as to which agreement is most suitable.

Annual Microsoft True-Up Support for EAs—Your Local Software Licensing Specialist will guide you through the annual True-Up process.

Complete Microsoft Enrollment Paperwork—CompuCom completes and delivers all your Select or EA paperwork. All you need to do is sign it. We even provide our FedEx account number so you can ship it back to Dallas at no charge to you!

Microsoft Business Desk Support (Award-Winning LAR for Accuracy)—We have won the Microsoft Operational Excellence Award three years in a row, so you can count on CompuCom when it comes to accuracy! We were also recognized as 2007 and 2008 Microsoft Outstanding State and Local Government LAR Partner.

Detailed Reports + Periodic Account Reviews—Our detailed reports help you anticipate annual payments for budget purposes, plus provide valuable information when you're counting your assets for future purchases.

SA benefits include:

- New Version Rights
- Spread Payments
- Desktop Deployment Planning Services
- Information Work Solution Services
- Training Vouchers
- Microsoft eLearning
- 24x7 Problem Resolution Support
- TechNet Plus
- "Cold" Backups for Disaster Recovery
- Windows Fundamentals for Legacy PCs
- Windows Vista Enterprise
- Home Use Program



Featured Microsoft Products and Solutions for SLG

Governments are tasked with improving service levels without increasing budgets. Microsoft and CompuCom understand the unique challenges that government agencies face—limited resources to meet increasing **expectations**

Security and Forefront—Safeguard Your Organization

The Microsoft Forefront comprehensive line of business security products provides greater protection and control through integration with your existing IT infrastructure and through simplified deployment, management, and analysis. Forefront is a comprehensive solution that helps provide protection for the client operating system, key application servers like Exchange and SharePoint, and the network edge.

Unified Communications (UC)—Simplify and Streamline Your Communications

By empowering people with a familiar set of tools—built on an enterprise-ready, scalable, and easily-managed software-powered architecture—Microsoft UC breaks down communication silos and extends existing communications investments, while enabling government process innovation. With Microsoft UC, you can replace conflicting systems with a single, unified platform that delivers: email, Calendaring, Instant messaging (IM), Mobile messaging and device management, Unified messaging, Presence, VoIP call management and Audio/video Web conferencing.

Microsoft Enterprise CAL Suite for SLG Agencies—Save Money While Adding Flexibility to Your IT Foundation

The Microsoft Enterprise Client Access License (CAL) Suite brings together 11 of the latest Microsoft products to provide your organization with the newest innovations in compliance, real-time collaboration, security, communication, desktop management, and more. The Enterprise CAL Suite helps organizations:

- Reduce overhead for the most critical aspects of IT ownership: agency-wide desktop licensing fees, installation, administration, support, and training.
- Meet stringent new regulatory compliance mandates and certification requirements.
- Deploy new and enhanced Microsoft applications quickly and cost-effectively—in some instances even virtually—as your agency's needs require.
- Extend your agency's IT budget by getting advanced capabilities at a lower price than purchasing individual CALs or solutions.
- Simplify your job with Microsoft's most streamlined and cost-effective method to acquire and manage licenses.

CompuCom Today

- Founded in 1987
- Financially strong with over 20 years of profitability
- Thousands of customers in various industries
- Over 2 million desktop seats under management
- 100+ sales and service locations across North America
- 7,400+ associates
- 42,000+ industry certifications
- 1000+ application services consultants with Microsoft, IBM, and SUN expertise
- ISO 9001:2000, ITIL, and Six Sigma certifications
- Recognized as a leader in service desk, desktop support, and service excellence by IT industry analysts
- Longstanding relationships with top service providers, hardware manufacturers, and software publishers.



For more information regarding Microsoft Volume License Agreement for Government, and to be put in contact with your regional government Software Specialist, please contact the CompuCom Government Support Team

800-400-9852 opt 2

**or email john.robinson@compucom.com
www.compucom.com**

CompuCom is a leading IT outsourcing company providing infrastructure management services, application services, systems integration and consulting services, as well as the procurement and management of hardware and software. With 20 years of IT experience, CompuCom employs more than 7,400 highly skilled associates who have earned a combined total of more than 42,000 industry certifications company-wide. As experts in workplace services, CompuCom's unique Integrated Infrastructure Management (IIM) solution reduces costs, increases productivity and helps clients gain maximum value from information.

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