

# Five Reasons to Make the Switch from VMware View to Quest vWorkspace

## Get up to 250 licenses of Quest vWorkspace for free!

Are you looking for a better, more cost-effective way to manage your hosted desktop environment? Are your users complaining about poor usability, especially branch offices and remote users? Or are the costs of your VMware View VDI stack too high to deploy further? Great news - VDI is not the only answer to managing your virtual desktops!

And now for a limited time, Quest Software is offering a Quest vWorkspace trade-in for VMware View.

This unique opportunity will enable you to trade-in your VMware View licenses for Quest vWorkspace ones and **get more functionality and greater flexibility for free\***.

### Why Quest vWorkspace is the better choice:

Functionality	Quest vWorkspace	VMware View
<b>Blend technologies for lowest average cost</b>	Blends VDI, Terminal Server/RD Session Host, application virtualization & blade PCs	VDI only
<b>No platform lock-in</b>	Supports ESX, Hyper-V and Parallels Virtuozzo hypervisors, as well as Terminal Server/Session Host	ESX only
<b>Optimized user experience on both LAN &amp; WAN</b>	Accelerates the user experience on any connection with Quest's Experience Optimized Protocol (EOP) (including RDP and RemoteFX connections)	No WAN optimization for RDP connections, PCoIP suited for LAN and reduces user density on each server
<b>Automated management</b>	Enables you to schedule and automate management tasks	Limited automation inside console
<b>Advanced user profile management</b>	Integral component of core vWorkspace	Requires purchase of separate product

These five reasons demonstrate Quest vWorkspace's incremental functional value compared to VMware View. And for a limited time, you can get up to 250 free vWorkspace licenses, including first year maintenance; additional licenses are only \$126.50\*/user through 2011. Compare this to VMware View's per user license cost of \$150+ to \$250\*/user.

\*Trade in your VMware View licenses for Quest vWorkspace Enterprise licenses at no cost to you for up to 250 users. First year maintenance is included with all vWorkspace licenses in this program. Additional licenses (in excess of the first 250) are available at a 25% discount off list price = \$126.50\*/per user throughout 2011. List price for vWorkspace Enterprise Edition is \$169\*/per user.

+ Quest's then current price list (in the relevant local currency) shall be applied to the offer made herein, as the same is applicable at the date of such application.

### Quest vWorkspace vs. VMware View

#### Blend Technologies for Lower Cost

VDI is expensive, and more than many task workers and office desktop users need to do their jobs. VMware View only supports VDI; vWorkspace enables you to mix VDI with Terminal Server/RD Session Host for the same application and desktop experience at a lower cost.. vWorkspace helps you affordably transform desktop and application management.

#### Avoid Platform Lock-in

Many organizations need flexible solutions in this new desktop virtualization world. Now that Microsoft Hyper-V is gaining global interest and increased adoption, VMware is no longer the only game in town. vWorkspace allows you to choose from Microsoft Hyper-V, VMware ESX, and Parallels Virtuozzo hypervisors and run them side-by-side as you evaluate alternatives or migrate your users.

#### Optimize the User Experience on Both LAN & WAN

When you are replacing your users' physical Windows desktops with virtual ones, you have to ensure a quality experience on both LAN and WAN. vWorkspace has one of the market leading protocols to reduce latency for WAN/Internet/traveling users. It accelerates the delivery of images and multimedia content as well as provides high-quality, bi-directional audio, universal printing and USB device support. vWorkspace also supports a host of Windows, Apple, Linux, and Java access devices, as well as thin clients from leading manufacturers.

#### Management Automation

It's not enough to move users from physical Windows desktops to virtual ones if you don't reduce administration requirements! vWorkspace provides scheduling and automation for many administrative functions; just set it and forget it. You can manage the entire environment from vWorkspace's integrated console, enabling you to consolidate and automate management tasks from one single access point.

#### Advanced User-Profile Management

vWorkspace ensures consistent desktop and application profiles and manages preferences across different connections and work environments. Unlike VMware View, there's no need to purchase an additional product; this functionality is standard with vWorkspace.

#### Lower Costs

We know you have a considerable investment in VMware View licenses, and that is why, for a limited time, Quest is offering you our more flexible and comprehensive replacement solution at no additional cost to you. This is your chance to experience the many benefits of Quest vWorkspace; the only impact on your budget will be the bottom-line cost savings that will grow along with your environment.

Don't wait - [CLICK HERE](#) to register

#### About Quest Software, Inc.

Quest Software (Nasdaq: QSFT) simplifies and reduces the cost of managing IT for more than 100,000 customers worldwide. Our innovative solutions make solving the toughest IT management problems easier, enabling customers to save time and money across physical, virtual and cloud environments. For more information about Quest solutions for application management, database management, Windows management, virtualization management, and IT management, go to [www.quest.com](http://www.quest.com).



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